



# Energy Solutions Partnership



# What we offer

We work in partnership with the UK's leading **energy consultancies, brokers, and TPIs** to deliver our award-winning solutions.

Offering a variety of partnership models suited to help you profitably grow your business and client base, we provide you with the specialist metering, data, and energy services required to deliver a more comprehensive package of services to your customers whilst increasing revenue and improving margins.

- ✓ We pay market-leading commissions to help you generate revenue from our services
- ✓ Comprehensive 'one-stop-shop' energy solution from a single provider
- ✓ Competitive pricing and large volume discounts
- ✓ Accurate and independent D+1 energy data access via our visualisation platform
- ✓ Excellent aftersales support to help reduce customer churn
- ✓ Commercial flexibility to accommodate your customer needs
- ✓ Portfolio analysis to help you and your customers on your metering and data journey
- ✓ Dedicated account management team
- ✓ Innovative solutions and progressive technology, enabling you to remain at the forefront of innovation and ahead of competitors

# Electric Metering & Data Services

**Consolidate your metering and data with a single trusted partner.**

We are one of the very few independent Meter Equipment Managers (MEMs) in the UK market to deliver both Meter Operator (MOP) and Data Collection/Aggregation (DCDA) across half-hourly (HH) and non-HH supplies as a single provider, allowing consistency of service across your clients' needs.



RETAIL  
ENERGY  
CODE

## Our Metering Services

- ✓ Installation, commissioning, testing, operation and maintenance of NHH & HH meters
- ✓ Guaranteed service levels, dedicated project management and highly-qualified engineers
- ✓ The latest in metering and data communications technology
- ✓ Regular maintenance and on-call fault resolution
- ✓ CVA accredited metering for grid, generation and energy storage projects

## Our Data Services

- ✓ Accredited solutions, proven software, and decades of expertise ensure we provide the best quality data
- ✓ Bespoke built systems that are specially designed for data processing and entirely owned and managed by SMS
- ✓ We provide expert data analysis to ensure your customer portfolio is optimised for optimum financial and environmental performance
- ✓ ISO27001 qualification means your data security is managed to the highest global standards
- ✓ Provision of market-leading data visualisation software

## 2.5m

we operate more than 2.5m half hourly and NHH meter points across the UK domestic and I&C markets



Our ability to operate and provide high quality data from any type of electricity meter – whether smart, AMR or traditional – for any type of customer, makes SMS one of market's most trusted and reliable electricity data partners."

Hayley Cloud  
Director of  
Data Services



# Smart Energy Data

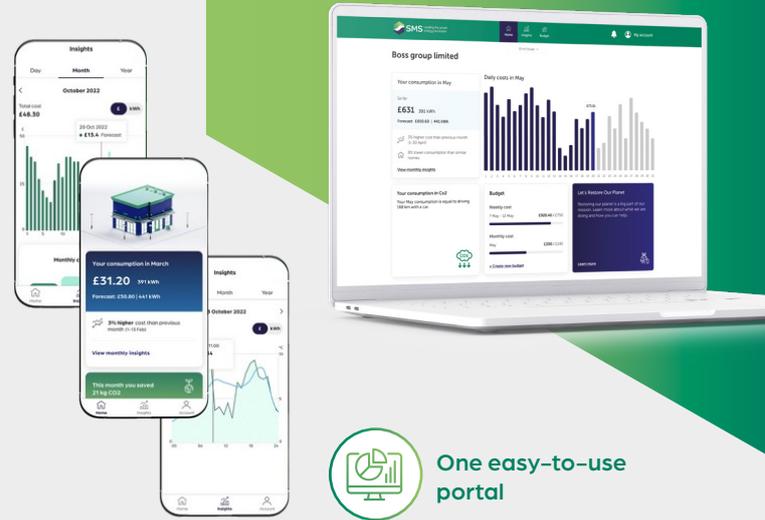
## The data visualisation platform

Our business is built on data, and we continually invest in cutting-edge technology to enable our clients to digitalise energy and unlock its full potential.

Our new intelligent energy management platform, Smart Energy Data, gives users clear visibility of their entire energy portfolio, helping turn data into energy-saving insights that are fundamental to the decarbonisation of energy.

Smart Energy Data provides estate-wide visibility and easy-to-use dashboards, allowing your customers to analyse consumption patterns, identify areas for improvement, confirm savings from projects, monitor key performance indicators, make cost-saving adjustments, and plan for future energy usage.

Additionally, the platform offers a white-label feature that allows users to rebrand it as their own to maintain brand identity across client-facing applications.



One easy-to-use portal



Multi-platform functionality



User-friendly cloud-based software



Access to API integrations



Dashboard for automatic monitoring and targeting



Unlimited scalability



Remote updates to ensure continuous improvement

# Gas AMR & Data Services

Our gas solutions provide you the data insight and automated meter reading (AMR) solutions required to cut operational costs and carbon emissions.

## 15%

we manage 15% of the UK's gas AMR market

As a meter asset manager (MAM), we carry out the professional installation, commissioning, maintenance and removal of gas supply meters for the UK industrial and commercial sector, whilst our ASPCoP-approved AMR and data logging solutions collect and deliver half-hourly gas consumption data to help inform energy management and carbon reduction strategies for organisations of all sizes.

- ✔ First-class, meter asset management and advanced metering services to UK businesses, no matter the sector or portfolio size
- ✔ Solutions delivered by an experienced force of highly-qualified gas engineers and data experts
- ✔ Our bespoke data-logging product, ADM™, focuses on simplicity and reliability
- ✔ ASPCoP-accreditation means customers are assured over optimum levels of data security and accuracy
- ✔ Data delivered near real time (every half hour) to enable smarter supply and most efficient consumption
- ✔ Provision of market-leading data visualisation software



Gas meter installation and maintenance



Gas meter disconnection



Emergency engineers available seven days a week



ASPCoP-accredited AMR & data service



Accurate billing based on actual meter readings



No more estimated reads or site visits



Improve budgeting, forecasting and energy management



# Other energy solutions include...

## Multi Utility Infrastructure & Connections

Our expert multi-utility consultants and NERS/GIRS qualified engineering team provide a fully-managed service, ensuring the successful design and delivery of electricity, gas and water infrastructure and metering to new and existing sites. [Find out more.](#)

### Our multi-utility clients include:

- ✓ Property Developers
- ✓ Local Authorities
- ✓ Telecoms Operators
- ✓ I&C Business

## EV Charging Solutions

We design and deliver electric vehicle infrastructure and tailored charging services to match your commercial and environmental goals, whilst always prioritising the ultimate charging experience of charge point end users. [Find out more.](#)

### Our target markets include:

- ✓ Landowners & Developers
- ✓ Retail, Hospitality & Leisure
- ✓ Fleets
- ✓ Workplaces

## Approved Provider of the Demand Flexibility Service

Delivering an end-to-end data and flexibility solution that allows energy suppliers and their end-consumers to participate in National Grid ESO's new Demand Flexibility Service. [Find out more.](#)

### Our DFS partners include:

- ✓ Energy Suppliers
- ✓ Battery OEMs
- ✓ EV Charger OEMs
- ✓ Smart Meter Apps

# Why SMS

We are an independent, **fully-integrated energy infrastructure** group that owns, installs, and manages carbon reduction (CaRe) assets, including smart meters, energy data, battery energy storage systems (BESS), and EV chargepoints.

Using our technology and data expertise, funding capability, and deep engineering skills, we provide total energy solutions, helping achieve a greener and more sustainable energy system that works better for everyone.



## Technology experts

Our in-house platforms, technical expertise and financial capability enables a truly end-to-end service: from funding and installation through to ongoing management, operation, and maintenance of low-carbon technology assets.



## Committed to Net Zero

We walk the walk, with a firm commitment to improving our own sustainability as well as that of our customers.

[Read about our Net Zero 2030 target.](#)



## Data-centric services

Processing over 6bn data points each year from our meter assets alone, our organisation is built on data and continual investment in our underlying technology platforms, enabling us to always efficiently and insightfully serve our customers.



## Market heritage

The trust, stability and transparency of a London-listed company with nationwide coverage operating for of over 25 years in the energy market.



## Energy innovation

A leading partner in Government-backed net zero R&D programmes to develop solutions specific to our customers' low-carbon goals.

[Read our case studies.](#)



**Net zero leader**  
Award winner





**SMS** Leading the smart  
energy revolution



## Work with a pioneer



SMS plc is proudly recognised by the Green Economy Mark, bestowed to London-listed companies that derive more than 50% of their revenues from products and services that are contributing to the UK's environment and climate objectives.



We were named by Tech Nation's 'Climate Tech Report 2022' as one of only nine British climate-tech "unicorns" (companies with a market valuation of more than £1bn that are dedicated to developing and deploying technologies that reduce UK carbon emissions).

### Get in touch

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